POTASH & PHOSPHATE INSTITUTE

NORTH AMERICAN PRODUCERS
POTASH EXPORTS

OCTOBER-DECEMBER 1984

AGRICULTURAL COUNTRY	STANDARD MURIATE	COARSE MURIATE	GRANULAR MURIATE	SOLUBLE MURIATE	SULPHATES	TOTAL
Australia	-	11,258	11,195	-	20	22,473
Bangladesh	20,096	-	-	-	-	20,096
Belgium	-	-	-	-	179	179
Brazil	13,159	22,300	33,300	-	437	69,196
Chile	-	-	-	-	1,212	1,212
China	95,011	-	-	-	-	95,011
Columbia	12,820	1,765	7,076	-	485	22,146
Costa Rica	4,923	-	1,851	-	1,144	7,918
Denmark	5,418	-	-	-	-	5,418
Dom.Republic	-	-	1,025	-	-	1,025
France	32,963	-	-	-	-	32,963
Haiti	-	-	945	-	-	945
India	121,819	-	-	-	-	121,819
Japan	56,918	22,648	8,969	18,070	6,986	113,591
Korea	66,217	-	-	-	-	66,217
Malaysia	30,265	-	-	-	2,789	33,054
Mexico	-	-	-	-	3,873	3,873
New Zealand	-	-	-	379	-	379
Panama	1,928	-	-	-	-	1,928
Peru	615	3,410	-	-	-	4,025
Philippines	3,349	-	-	-	109	3,458
South Africa	-	-	3,237	-	-	3,237
Sri Lanka	18,209	-	-	-	-	18,209
Taiwan	21,104	-	-	-	-	21,104
Venezuela	6,952	-	2,871	-	-	9,823
West Germany	-	-	-	-	551	551
TOTAL AGRIC.	511,766	61,381	70,469	18,449	17,785	679,850
			NON-AGRICULTURAL			
Japan	151	-	-	14,877	258	15,286
Korea	-	-	-	5,090	-	5,090
Mexico	1,888	-	-	-	-	1,888
Un.Kingdom	303	-	-	-	-	303
TOTAL NON-AG.	2,342	-	-	19,967	258	22,567
TOTAL EXPORTS	514,108	61,381	70,469	38,416	18,043	702,417

POTASH & PHOSPHATE INSTITUTE

CANADIAN PRODUCERS POTASH EXPORTS

(Short Tons K_2O)

OCTOBER-DECEMBER 1984

AGRICULTURAL COUNTRY	STANDARD MURIATE	COARSE MURIATE	GRANULAR MURIATE	SOLUBLE MURIATE	TOTAL
Australia	-	11,258	11,195	-	22,453
Bangladesh	20,096	-	-	-	20,096
Brazil	2,388	2,083	20,664	-	25,135
China	95,011	-	-	-	95,011
Costa Rica	4,923	-	-	-	4,923
Denmark	5,418	-	-	-	5,418
France	32,963	-	-	-	32,963
India	121,819	-	-	-	121,819
Japan	46,918	22,648	8,969	18,070	96,605
Korea	66,217	-	-	-	66,217
Malaysia	20,734	-	-	-	20,734
Philippines	3,349	-	-	-	3,349
South Africa	-	-	3,237	-	3,237
Sri Lanka	18,209	-	-	-	18,209
Taiwan	21,104	-	-	-	21,104
TOTAL AGRIC.	459,149	35,989	44,065	18,070	557,273
		NON-AGRICULTURAL			
Japan	151	-	-	14,877	15,028
Korea	-	-	-	5,090	5,090
Un.Kingdom	303	-	-	-	303
TOTAL NON-AG.	454	-	-	19,967	20,421
TOTAL EXPORTS	459,603	35,989	44,065	38,037	577,694

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POTASH & PHOSPHATE INSTITUTE

QUARTERLY POTASH REPORT SUMMARY

(Short Tons K_2O)

OCTOBER-DECEMBER

	CANADIAN PRODUCERS			UNITED STATES PRODUCERS			TOTAL CANADIAN & U.S. PRODUCERS		
	1984	1983	Change %	1984	1983	Change %	1984	1983	Change %
Beginning Inventory	1,226,608	969,658	+26.5%	334,333	392,917	-14.9%	1,560,941	1,362,575	+14.6%
(+) Production	2,270,880	2,061,660	+10.1%	392,518	470,432	-16.6%	2,663,398	2,532,092	+ 5.2%
(-) Ending Inventory	1,700,814	949,646	+79.1%	349,310	434,338	-19.6%	2,050,124	1,383,984	+48.1%
(=) Total Disappearance	1,796,674	2,081,672	-13.7%	377,541	429,011	-12.0%	2,174,215	2,510,683	-13.4%
(-) Exports	577,694	625,494	- 7.6%	124,723	89,556	+39.3%	702,417	715,050	- 1.8%
(=) Disappearance-Canada & United States	1,218,980	1,456,178	-16.3%	252,818	339,455	-25.5%	1,471,798	1,795,633	-18.0%

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. & CANADIAN PRODUCERS
OCTOBER-DECEMBER QUARTER 1984 AND 1983

	PRODUCTION K_2O		ENDING INVENTORY K_2O DEC 31		DISAPPEARANCE K_2O	
	1984 OCT-DEC	1983	1984	1983	1984 OCT-DEC	1983
Spec. Std. Muriate	58,495	99,695	18,448	44,209	72,191	81,906
Standard Muriate	822,222	609,057	468,266	355,074	701,930	626,007
Chemical Muriate	28,960	27,234	5,690	2,261	28,091	28,988
Coarse Muriate	780,644	795,625	724,584	440,665	593,207	876,953
Granular Muriate	665,282	688,177	577,791	273,439	519,980	627,760
Soluble Muriate	234,033	210,038	161,160	151,701	176,129	185,508
Sulphates	73,762	102,266	94,185	116,635	82,687	83,561
Total	2,663,398	2,532,092	2,050,124	1,383,984	2,174,215	2,510,683

	AGRICULTURAL SALES K_2O				NON-AGRICULTURAL SALES K_2O				TOTAL SALES K_2O	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		AG & NON-AG	
	1984 OCT-DEC	1983	1984 OCT-DEC	1983	1984 OCT-DEC	1983	1984 OCT-DEC	1983	1984 OCT-DEC	1983
Spec. Std. Muriate	1,186	85	52,854	51,180	-	-	-	-	54,040	51,265
Standard Muriate	134,369	128,005	458,912	434,563	44,840	41,964	2,065	1,657	640,186	606,189
Chemical Muriate	-	-	-	-	26,771	28,620	277	313	27,048	28,933
Coarse Muriate	555,722	842,654	61,381	61,178	-	-	-	-	617,103	903,832
Granular Muriate	435,465	479,242	70,469	112,786	-	-	-	-	505,934	592,028
Soluble Muriate	96,367	111,575	18,449	20,443	41,906	32,376	19,967	19,191	176,689	183,585
Sulphates	60,939	76,034	17,785	13,532	943	1,042	258	207	79,925	90,815
Total	1,284,048	1,637,595	679,850*	693,682	114,460	104,002	22,567*	21,368	2,100,925	2,456,647

*Exports listed on reverse side.

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
OCTOBER-DECEMBER QUARTER 1984 AND 1983

	PRODUCTION K_2O		ENDING INVENTORY K_2O DEC 31		DISAPPEARANCE K_2O	
	1984 OCT-DEC	1983	1984	1983	1984 OCT-DEC	1983
Spec. Std. Muriate	58,495	99,695	18,448	44,209	72,191	81,906
Standard Muriate	697,064	489,027	368,292	190,086	576,518	513,300
Chemical Muriate	23,197	19,291	2,886	1,719	23,190	20,550
Coarse Muriate	715,090	732,926	669,254	367,176	540,866	806,134
Granular Muriate	555,819	521,551	485,793	195,640	419,110	484,433
Soluble Muriate	221,215	199,170	156,141	150,816	164,799	175,349
Total	2,270,880	2,061,660	1,700,814	949,646	1,796,674	2,081,672

	AGRICULTURAL SALES K_2O				NON-AGRICULTURAL SALES K_2O				TOTAL SALES K_2O AG & NON-AG	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS			
	1984 OCT-DEC	1983	1984 OCT-DEC	1983	1984 OCT-DEC	1983	1984 OCT-DEC	1983	1984 OCT-DEC	1983
Spec. Std. Muriate	1,186	85	52,854	51,180	-	-	-	-	54,040	51,265
Standard Muriate	93,323	93,159	406,295	378,718	16,772	19,395	177	-	516,567	491,272
Chemical Muriate	-	-	-	-	21,869	20,183	277	313	22,146	20,496
Coarse Muriate	526,607	775,758	35,989	56,069	-	-	-	-	562,596	831,827
Granular Muriate	365,324	366,200	44,065	99,580	-	-	-	-	409,389	465,780
Soluble Muriate	93,976	108,391	18,070	20,443	33,370	25,413	19,967	19,191	165,383	173,438
Total	1,080,416	1,343,593	557,273*	605,990	72,011	64,991	20,421*	19,504	1,730,121	2,034,078

*Exports listed on reverse side.

POTASH & PHOSPHATE INSTITUTE

U. S. PRODUCERS POTASH EXPORTS

(Short Tons K_2O)

OCTOBER-DECEMBER 1984

AGRICULTURAL COUNTRY	STANDARD MURIATE	COARSE MURIATE	GRANULAR MURIATE	SOLUBLE MURIATE	SULPHATES	TOTAL
Australia	-	-	-	-	20	20
Belgium	-	-	-	-	179	179
Brazil	10,771	20,217	12,636	-	437	44,061
Chile	-	-	-	-	1,212	1,212
Columbia	12,820	1,765	7,076	-	485	22,146
Costa Rica	-	-	1,851	-	1,144	2,995
Dom. Republic	-	-	1,025	-	-	1,025
Haiti	-	-	945	-	-	945
Japan	10,000	-	-	-	6,986	16,986
Malaysia	9,531	-	-	-	2,789	12,320
Mexico	-	-	-	-	3,873	3,873
New Zealand	-	-	-	379	-	379
Panama	1,928	-	-	-	-	1,928
Peru	615	3,410	-	-	-	4,025
Philippines	-	-	-	-	109	109
Venezuela	6,952	-	2,871	-	-	9,823
West Germany	-	-	-	-	551	551
TOTAL AGRIC.	52,617	25,392	26,404	379	17,785	122,577
			NON-AGRICULTURAL			
Japan	-	-	-	-	258	258
Mexico	1,888	-	-	-	-	1,888
TOT.NON-AG.	1,888	-	-	-	258	2,146
TOTAL EXPORTS	54,505	25,392	26,404	379	18,043	124,723